

Copyright 2022 Nationwide RV + Opinion Elites + Center-Right Voters June 14 - 23, 2022 35089 803 RV Interviews, MoE: +/- 3.5% 631 Center Right RV Interviews, MoE: +/- 3.9% 343 Opinion Leaders Interviews, MoE: +/- 5.3%

s1. Are you currently registered to vote?

	<u>Nationwide</u>	Center-Right	Opinion leaders
Yes, registered to vote	100%	100%	100%
No, not registered to vote	-	-	-

P1. When it comes to politics, do you generally think of yourself as a strong Democrat, not very strong Democrat, strong Republican, not very strong Republican, an independent, or some other political party? [IF INDEPENDENT/OTHER] Do you think of yourself as closer to the Democratic Party or the Republican Party?

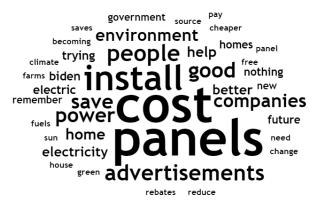
	Nationwide	Center-Right	Opinion	<u>Nationwide</u>	<u>Opinion</u>
			<u>leaders</u>	<u>2018</u>	leaders 2018
Strong Democrat	28%	-	39%	23%	33%
Weak Democrat	14	-	10	14	12
Independent / Closer to the Democrats	5	-	6	8	9
Independent	12	41	11	19	11
Independent / Closer to the Republicans	5	18	6	9	5
Weak Republican	12	41	14	13	12
Strong Republican	25	-	14	15	18
DEMOCRAT (NET)	42%	-	49	36	44
INDEPENDENT (NET)	22	59	23	36	25
REPUBLICAN (NET)	36	41	28	28	30
DEMOCRAT W/ LEANERS (NET)	47%	-	55	45	54
REPUBLICAN W/ LEANERS (NET)	42	59	34	37	35

Q1. How much have you read, heard, or seen about solar energy in the past 12 months?

	Nationwide	Center-Right	<u>Opinion</u> leaders
A lot	17%	14%	35%
Some	50	52	52
Not very much	25	25	12
Nothing at all	8	9	1
A LOT/SOME (NET)	67%	66	87
NOT MUCH/NOTHING AT ALL (NFT)	33	34	13

Q2. [IF SEEN, READ, OR HEARD ANYTHING] What specifically have you read, heard, or seen about solar energy?

Nationwide: Opinion leaders:



becoming available
better environment
source good ads need
term save good ads long help
people panel sun
install tax power read
sustainable electric money
future clean electricity
government

B1. Please read this series of statements. For each, please indicate how much you agree with it on a scale from 0 to 10, where "0" is "disagree completely" and "10" is "agree completely." If you aren't sure, please choose 5.

_	AGF	REE	-	DISA	GREE		NET	
	Completely (9-10)	Somewhat (6-8)	Neutral (5)	Somewhat (2-4)	Completely (0-1)	AGREE	DISAGREE	MEAN
 Utilities should allow power sources to compete to provide the lowest cost source of electricity 								
Nationwide Center-Right Opinion leaders	44% 40% 51%	36 39 39	16 17 7	4 2 2	2 2 *	79% 79% 91%	5 4 2	7.69 7.62 8.23
People who have solar panels should receive a fair credit for selling the solar power they generate back to their neighbors and the larger electric grid								
Nationwide Center-Right Opinion leaders Nationwide 2018 Opinion leaders 2018	41% 38% 49% 39% 55%	35 36 38 39 28	18 18 10 18 10	4 6 2 3 4	3 2 1 1 2	76% 74% 87% 77% 83%	7 8 3 4 6	7.52 7.34 8.16 7.58 8.04
My electric utility should get more of its electricity from solar power Nationwide	41% 36% 54% 38% 55%	37 33 34 38 31	15 23 6 17 8	4 4 4 5 4	3 4 1 2 2	77% 69% 88% 76% 87%	8 8 5 7 6	7.51 7.12 8.22 7.49 8.17
My electric utility should get more of its electricity from wind power Nationwide	36% 26% 45% 32% 52%	36 41 34 39 33	16 19 10 21 9	8 8 7 6 5	5 7 3 2 2	71% 67% 79% 71% 85%	13 15 10 8 7	7.09 6.62 7.59 7.15 7.94
Electric utilities should be required to get at least 50 percent of their electricity from renewable sources like solar and wind by the year 2030								
Nationwide Center-Right Opinion leaders Nationwide 2018 Opinion leaders 2018	38% 30% 46% 38% 50%	31 33 37 33 32	19 19 6 16 10	6 10 4 8 4	6 8 7 4 4	70% 63% 83% 71% 82%	12 18 11 13 8	7.09 6.51 7.61 7.16 7.81

B1. Please read this series of statements. For each, please indicate how much you agree with it on a scale from 0 to 10, where "0" is "disagree completely" and "10" is "agree completely." If you aren't sure, please choose 5.

	AGI	REE	_	DISA	DISAGREE		NET	
	Completely (9-10)	Somewhat (6-8)	Neutral (5)	Somewhat (2-4)	Completely (0-1)	AGREE	DISAGREE	MEAN
I trust my electric utility to offer the best products at the best prices possible								
Nationwide Center-Right Opinion leaders Nationwide 2018 Opinion leaders 2018	23% 17% 23% 26% 29%	34 35 44 28 36	21 23 14 21 14	14 16 11 17 15	8 10 7 8 7	57% 51% 67% 54% 65%	22 26 18 25 21	6.12 5.68 6.49 6.06 6.47
My electric utility should get more of its electricity from natural gas power								
Nationwide Center-Right Opinion leaders Nationwide 2018 Opinion leaders 2018	18% 14% 29% 16% 31%	33 39 35 36 44	32 29 17 31 18	11 12 13 11 5	6 7 6 6 2	51% 52% 64% 52% 75%	18 19 19 <i>16</i> 7	6.06 5.84 6.52 6.01 7.12
My electric utility makes it pretty easy for people to install solar panels if they want to								
Nationwide Center-Right Opinion leaders	20% 14% 26%	24 27 37	40 43 25	9 11 7	6 6 4	44% 41% 63%	16 16 12	5.95 5.72 6.59
My electric utility should get more of its electricity from nuclear power								
Nationwide Center-Right Opinion leaders Nationwide 2018 Opinion leaders 2018	22% 19% 24% 11% 25%	27 29 35 28 32	26 26 18 33 20	14 13 13 18 12	11 13 10 11 10	49% 47% 59% 38% 58%	25 26 23 29 22	5.83 5.54 6.19 5.18 6.10
 My electric utility should get more of its electricity from coal power Nationwide Center-Right Opinion leaders Nationwide 2018 Opinion leaders 2018 	16% 10% 18% 10% 19%	21 23 26 20 23	22 31 11 25 12	19 17 17 19 17	23 19 28 25 28	36% 33% 44% 30% 43%	42 36 45 44 45	4.70 4.63 4.70 4.24 4.70

B2. Here is another series of statements. Again, for each statement please indicate how much you agree with it on a scale from 0 to 10, where "0" is "disagree completely" and "10" is "agree completely." If you aren't sure, please choose 5.

	AGF	REE	-	DISA	DISAGREE		NET	
	Completely (9-10)	Somewhat (6-8)	Neutral (5)	Somewhat (2-4)	Completely (0-1)	AGREE	DISAGREE	MEAN
Solar power is clean								
Nationwide Center-Right Opinion leaders Nationwide 2018 Opinion leaders 2018	48% 42% 57% 61% 73%	35 36 34 30 23	11 14 6 8 3	3 5 2 2 *	3 3 1 -	83% 78% 91% 91% 96%	6 8 2 2 *	7.88 7.53 8.40 8.58 8.99
 Increasing our use of solar power would reduce harmful air pollution. Nationwide Center-Right Opinion leaders Nationwide 2018 Opinion leaders 2018 	46% 38% 53% 52% 68%	34 36 38 34 26	12 17 4 8 2	5 6 2 4 2	4 4 3 2 1	79% 73% 91% 86% 95%	9 10 5 6 3	7.61 7.21 8.21 8.06 8.74
Solar power is good for America's economy								
Nationwide Center-Right Opinion leaders Nationwide 2018 Opinion leaders 2018	43% 33% 54% 42% 53%	32 35 31 39 38	15 20 10 12 5	6 7 4 5 3	4 5 2 2 1	75% 68% 85% 81% 91%	10 11 6 7 4	7.46 7.00 8.08 7.64 8.35
 Increasing our use of solar power would make us less dependent on foreign dictators	45%	29	14	5	6	74%	11	7.38
Center-Right Opinion leaders	38% 57%	33 31	17 4	6 4	6 3	71% 89%	12 7	7.05 8.19
America shifting from fossil fuels to renewable energy like solar power is inevitable – it's a matter of when, not if								
Nationwide Center-Right Opinion leaders	39% 26% 45%	37 42 40	14 18 8	7 8 4	4 5 2	75% 68% 85%	11 13 7	7.31 6.79 7.89
Increasing our use of solar power would help address climate change								
Nationwide Center-Right Opinion leaders Nationwide 2018 Opinion leaders 2018	44% 33% 51% 42% 55%	29 33 35 31 31	13 18 4 18 10	7 8 6 6 1	7 8 3 2 2	73% 66% 87% 73% 87%	14 16 9 9 3	7.30 6.73 8.04 7.53 8.21
			1					

B2. Here is another series of statements. Again, for each statement please indicate how much you agree with it on a scale from 0 to 10, where "0" is "disagree completely" and "10" is "agree completely." If you aren't sure, please choose 5.

	AGREE DISAGREE NET		NET	_				
	Completely (9-10)	Somewhat (6-8)	Neutral	Somewhat (2-4)	Completely (0-1)	AGREE	DISAGREE	MEAN
 Solar power paired with battery storage could realistically replace 					,			
a substantial portion of existing								
fossil fuel power plants in this								
country								
Nationwide	36%	33	17	7	6 7	70%	13	7.04
Center-Right Opinion leaders	27% 44%	37 41	21 7	8 4	-	64% 85%	15 7	6.60 7.76
Nationwide 2018	38%	38	18	4	4 2 2	77%	5	7.70
Opinion leaders 2018	53%	33	10	3	2	85%	5	8.02
• [SPLIT A] Solar power creates good-paying jobs								
Nationwide	33%	33	22	8	4	66%	12	6.99
Center-Right	24%	33	29	9	5	57%	14	6.52
Opinion leaders Nationwide 2018	48% 28%	37 38	9 28	4 4	1 2	85% 66%	5 5	7.89 7.03
Opinion leaders 2018	48%	34	14	2	2	82%	4	7.90
• [SPLIT B] Solar power creates								
good-paying jobs for people								
without college degrees								
Nationwide	31%	36	24	5	5	67%	10	6.89
Center-Right	21%	38	29	6 5	6 2	59%	12	6.40
Opinion leaders	44%	35	14	5	2	80%	6	7.68
Solar power is affordable								
Nationwide	28%	32	22	11	7	60%	18	6.49
Center-Right	21%	31	25	16	8	52%	23	5.96
Opinion leaders Nationwide 2018	34% 19%	41 35	10 23	11 18	5 5	75% 54%	15 23	7.12 6.05
Opinion leaders 2018	44%	31	12	12	2	74%	14	7.40

B3. And here is one last series of statements. Again, for each statement please indicate how much you agree with it on a scale from 0 to 10, where "0" is "disagree completely" and "10" is "agree completely." If you aren't sure, please choose 5.

	AGF	REE	1	DISA	GREE			
	Completely (9-10)	Somewhat (6-8)	Neutral (5)	Somewhat (2-4)	Completely (0-1)	AGREE	<u>DISAGREE</u>	MEAN
[SPLIT B] I have a favorable view of solar energy								
Nationwide	50%	30	10	5	5	80%	10	7.65
Center-Right	42%	31	17	5	5	73%	10	7.34
Opinion leaders	57%	33	5	3	3	90%	6	8.27

B3. And here is one last series of statements. Again, for each statement please indicate how much you agree with it on a scale from 0 to 10, where "0" is "disagree completely" and "10" is "agree completely." If you aren't sure, please choose 5.

_	AGF	REE	_	DISA	GREE	NET		
	Completely (9-10)	Somewhat (6-8)	Neutral (5)	Somewhat (2-4)	Completely (0-1)	AGREE	DISAGREE	MEAN
[SPLIT B] It is important that we develop a robust domestic solar manufacturing industry in America Nationwide Center-Right Chining leaders Contain leaders Contain leaders	44% 35%	33 34 43	13 22 3	6 6 3	4 3 3	77% 68%	10 10	7.52 7.08
Opinion leaders	48%	43	3	3	3	91%	6	8.02
 [SPLIT A] Congress should pass legislation to encourage more manufacturing of solar equipment here in America 								
Nationwide Center-Right Opinion leaders	42% 34% 56%	32 36 30	15 17 7	5 6 5	6 6 2	74% 70% 86%	11 13 7	7.32 6.95 8.03
I would support the construction of a solar farm in my own community								
Nationwide Center-Right Opinion leaders	40% 33% 48%	35 35 39	12 17 4	6 8 5	6 7 4	75% 68% 87%	12 15 9	7.30 6.84 7.91
Our government should be doing more to encourage the use of solar power								
Nationwide Center-Right Opinion leaders Nationwide 2018 Opinion leaders 2018	43% 34% 48% 46% 59%	30 33 38 33 30	13 18 5 15 6	7 9 5 4 2	6 6 4 2 3	74% 67% 86% 79% 89%	13 15 9 7 5	7.30 6.81 7.89 7.76 8.32
[SPLIT A] I have a favorable view of the solar industry								
Nationwide Center-Right Opinion leaders	40% 33% 53%	35 34 31	14 19 10	6 9 3	5 5 3	75% 67% 84%	11 14 6	7.26 6.87 8.03
Policy makers should NOT impose tariffs that would slow the expansion of solar power in America								
Nationwide Center-Right Opinion leaders	39% 33% 47%	32 32 36	19 25 12	6 6 3	5 4 2	71% 65% 83%	11 10 5	7.20 6.95 7.94

B3. And here is one last series of statements. Again, for each statement please indicate how much you agree with it on a scale from 0 to 10, where "0" is "disagree completely" and "10" is "agree completely." If you aren't sure, please choose 5.

	AGF	REE	-	DISA	GREE		_	
	Completely (9-10)	Somewhat (6-8)	Neutral (5)	Somewhat <u>(2-4)</u>	Completely (0-1)	AGREE	DISAGREE	MEAN
 [SPLIT A] I would be more likely to install solar panels on my home if they were made in America 								
Nationwide Center-Right Opinion leaders	31% 26% 40%	33 38 33	22 25 17	6 4 8	8 7 3	64% 64% 73%	14 11 11	6.75 6.63 7.32
All other things being equal, I would vote against politicians who oppose solar power								
Nationwide Center-Right Opinion leaders Nationwide 2018 Opinion leaders 2018	35% 23% 48% 33% 45%	29 29 31 30 32	19 27 10 24 11	9 11 5 8 6	9 11 6 6 5	64% 51% 79% 63% 78%	18 22 11 14 11	6.72 5.99 7.58 6.80 7.59
I am interested in installing solar panels on my home								
Nationwide Center-Right Opinion leaders Nationwide 2018 Opinion leaders 2018	31% 27% 46% 29% 42%	29 31 33 26 32	20 22 11 20 10	8 9 3 12 7	12 12 7 13 8	60% 58% 79% 55% 74%	20 21 11 24 15	6.36 6.19 7.53 6.13 7.21
• [SPLIT B] I would be more likely to install solar panels on my home if they were made with union labor Nationwide	20%	25	31	8	15	46%	24	5.53
Center-Right Opinion leaders	15% 28%	23 35	30 22	12 5	20 10	38% 63%	32 15	4.97 6.49

B4. Below are some statements from supporters of solar power. For each statement, please indicate how convincing the statement is as a reason to support policies that would encourage the use of more solar power in the United States on a scale from 0 to 10, where "0" is "not convincing at all" and "10" is "very convincing."

	CON	IVINCING	·	NOT CON	VINCING	NE	T	
	Very (9-10)	Somewhat (6-8)	Neutral (5)	Not that (2-4)	Not at <u>all (0-1)</u>	CONVINCING	NOT CONVINCING	MEAN
• [SPLIT C] [HEALTH] By using more clean energy like solar we will sharply reduce the sulfur, arsenic, and mercury pollution that comes from burning dirty and outdated energy sources like oil and coal. Doctors and scientists say that moving to clean energy could save 50,000 American lives every year and dramatically reduce the rates of heart disease, asthma attacks, respiratory diseases, and even cancer	42%	38	8	5	6	80%	12	7.43
Center-Right Opinion leaders	31% 42%	39 46	14 4	11 4	5 3	69% 88%	16 7	6.80 7.85
• [COST] The price of solar power dropped by 70% in the past decade, it is now cheaper than coal and natural gas power in most of the country, and it continues to decline. In fact, researchers say moving to renewable energy like solar will end up saving the average family hundreds of dollars a year in electricity and health care costs.								
Nationwide Center-Right	40% 28%	36 40	11 17	7 8	6 6	76% 69%	13 15	7.27 6.77
• [SPLIT D] [ECONOMY-ALL AMERICANS] The solar industry already employs more than 231,000 Americans. These family-supporting jobs pay well over the national average, most don't need a college degree - and there is potential for a million more in the coming years. By using more solar power, we can create quality jobs opportunities for all Americans.	46%	43	3	6	2	89%	8	7.88
Nationwide Center-Right Opinion leaders	40% 30% 41%	36 43 46	11 13 7	9 9 5	3 4 1	76% 74% 88%	12 13 6	7.27 6.91 7.86

B4. Below are some statements from supporters of solar power. For each statement, please indicate how convincing the statement is as a reason to support policies that would encourage the use of more solar power in the United States on a scale from 0 to 10, where "0" is "not convincing at all" and "10" is "very convincing."

	CON	IVINCING	-	NOT CON	VINCING	NE	ΕT	_
	Very (9-10)	Somewhat (6-8)	Neutral (5)	Not that (2-4)	Not at <u>all (0-1)</u>	CONVINCING	NOT CONVINCING	MEAN
• [SPLIT D] [HEALTH-NO DIRTY SOURCES] By using more clean energy like solar we will sharply reduce sulfur, arsenic, and mercury pollution. Doctors and scientists say that moving to clean energy could save 50,000 American lives every year and dramatically reduce the rates of heart disease, asthma attacks, respiratory diseases, and even cancer.	<u>(5 - 10)</u>	<u>(6.9)</u>	<u>161</u>	<u>75-71</u>	<u>u(v. 7,</u>	<u>JOHNHOINS</u>	<u> </u>	<u></u>
Nationwide Center-Right Opinion leaders	41% 35% 49%	33 38 36	12 14 9	9 10 5	5 3 2	74% 73% 85%	14 13 6	7.26 7.11 7.92
• [CONTROL/CHOICE] Instead of depending on utility company monopolies, solar power allows the average consumer to choose how and where they get their energy. That's why over 3 million American homes have chosen to install solar panels, allowing them to produce and store their own energy and giving them control over a critical part of their lives.								
Nationwide Center-Right Opinion leaders	37% 29% 42%	39 44 47	12 16 5	7 8 5	5 4 2	76% 72% 89%	12 12 7	7.25 6.95 7.87
• [SPLIT C] [ECONOMY-ALL KINDS] The solar industry already employs more than 231,000 Americans. These family-supporting jobs pay well over the national average, most don't need a college degree - and there is potential for a million more in the coming years. By using more solar power, we can create quality jobs for all kinds of people - from engineers to factory workers to installers								
Nationwide Center-Right Opinion leaders	37% 27% 43%	39 37 44	10 18 5	8 13 5	6 5 3	76% 65% 87%	14 17 8	7.22 6.67 7.85

B4. Below are some statements from supporters of solar power. For each statement, please indicate how convincing the statement is as a reason to support policies that would encourage the use of more solar power in the United States on a scale from 0 to 10, where "0" is "not convincing at all" and "10" is "very convincing."

	CON	IVINCING	-	NOT CON	VINCING	NI	ĒΤ	
	Very (9-10)	Somewhat (6-8)	Neutral (<u>5)</u>	Not that (2-4)	Not at <u>all (0-1)</u>	CONVINCING	NOT CONVINCING	MEAN
• [INDEPENDENCE] For too long, America has been dependent on dangerous, foreign energy. We are at the mercy of big oil companies and the whims of hostile, foreign dictators. The fuel for solar energy is 100% made in America, and it stays in America. The way we break our dependence on foreign oil is clear. It's time to move toward American solar energy so that we don't have to rely on Middle Eastern sheiks or dictators like Vladimir Putin								
Nationwide Center-Right Opinion leaders	40% 33% 46%	35 36 42	10 15 3	8 8 4	6 8 5	75% 69% 88%	15 16 9	7.17 6.75 7.83
• [CLIMATE] We have a basic responsibility to leave a better world for our kids, but 99% of scientists, NASA, and the Department of Defense agree that climate change is a threat to their future - and we're already seeing its impact in the form of increasingly strange weather and more severe droughts, wildfires, and storms. Using more clean energy like solar will sharply reduce the carbon pollution that is disrupting our climate.								
Nationwide Center-Right Opinion leaders	40% 32% 45%	35 34 41	11 15 4	9 13 5	6 6	74% 66% 86%	15 19 10	7.16 6.68 7.68
• [SAFE FOR LAND] Large solar farms are designed to protect the land and wildlife through careful site selection, extensive studies, and collaboration with local communities. They can be sited with native vegetation, habitats, or other environmentally friendly seed mixes that prevent erosion and restore the land after years of heavy use. At the end of a solar farm's expected 35-year life, the equipment is removed, and the land can return to its original use.								
Nationwide Center-Right Opinion leaders	36% 31% 40%	38 38 44	13 16 6	6 10 8	6 6 2	74% 69% 84%	13 16 10	7.06 6.70 7.59

Q37. Of the things you just read, what were the one or two most convincing reasons to support policies that would encourage the use of more solar power in the United States? Please be specific.

Nationwide [SPLIT C]:



Nationwide [SPLIT D]:

provides reduce world panels good dependency none price electricity less help better america clean help climate create save cheaper power oil pollution fossil foreign jobs cost money people environment countries future

Opinion leaders [SPLIT C]:

environment air kids
better jobs pollution
people
using helppower less price
global
fuel dependency
fuel dependency
countries climate foreign
clean oil climate cost save
reduce change health
affordable good freation
money good independent

Opinion leaders [SPLIT D]:

leave clean pollution better climate good fact world power less cheaper make environment help need save best think change oil jobs foreign land dependency affordable

Q38. Now please take another look at the same statements you just read. This time, please rank these statements from 1 to 7 with 1 meaning it is the MOST convincing reason to support policies that will encourage solar power and 7 meaning it is the LEAST convincing reason to support policies that will encourage solar. Even if you didn't find any of these terribly convincing, please rank them from most convincing to least convincing.

								NET	
	1- Most convincing	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	7- Least convincing	TOP TWO	MEAN
• [COST]									
Nationwide	18%	17	13	17	14	12	9	35%	3.62
Center-Right	19%	18	13	15	13	12	10	36%	3.62
Opinion leaders	17%	14	16	20	11	12	9	31%	3.70
• [SPLIT C] [HEALTH]									
Nationwide	18%	17	15	10	15	12	13	35%	3.73
Center-Right	15%	17	11	14	15	14	14	31%	3.98
Opinion leaders	14%	18	11	15	17	12	12	32%	3.90
• [SPLIT D] [HEALTH-NO DIRTY SOURCES]									
Nationwide	15%	13	16	14	18	12	10	28%	3.86
Center-Right	15%	13	23	12	14	15	9	28%	3.77
Opinion leaders	16%	22	23	8	12	10	9	38%	3.44

Q38. Now please take another look at the same statements you just read. This time, please rank these statements from 1 to 7 with 1 meaning it is the MOST convincing reason to support policies that will encourage solar power and 7 meaning it is the LEAST convincing reason to support policies that will encourage solar. Even if you didn't find any of these terribly convincing, please rank them from most convincing to least convincing.

CLIMATE Nationwide 18% 14 13 12 14 15 14 31% 3.93 3.98 Nationwide 18% 14 16 9 11 15 18 31% 3.98 3.98 Nationwide 18% 14 16 9 11 15 18 31% 3.98 3.98 Nationwide 18% 14 16 9 11 15 18 31% 3.98 Nationwide 14% 17 12 16 13 12 14 11 16 32% 3.92 3.92 Nationwide 14% 17% 15 12 14 14 11 16 32% 3.92 3.92 Nationwide 17% 18 17 13 12 10 14 35% 3.71 Nationwide 11% 18 17 13 12 10 14 35% 3.71 Nationwide 11% 18 17 10 18 11 15 12 34% 3.79 Nationwide 11% 13 18 14 12 16 16 24% 4.18 A.18 A.									NET	_
Nationwide 18% 14 13 12 14 15 14 31% 3.93 3.93 Center-Right 18% 14 16 9 11 15 18 31% 3.98 3	o ICLIMATE)	convincing	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>			MEAN
Center-Right Opinion leaders	-		14	13	12	14	15	14	31%	3.93
● [INDEPENDENCE]										
Nationwide 14% 17 12 16 13 13 14 31% 3.95					-					
Nationwide 14% 17 12 16 13 13 14 31% 3.95	• [INDEPENDENCE]									
Center-Right Opinion leaders 17% 15 12 14 14 11 16 32% 3.92 3.71 • [SPLIT C] [ECONOMY-ALL KINDS]	-		17	12	16	13	13	14	31%	3.95
Opinion leaders 17% 18 17 13 12 10 14 35% 3.71 • [SPLIT C] [ECONOMY–ALL KINDS] Nationwide Center-Right Opinion leaders 11% 16 14 14 13 16 17 27% 4.14 Center-Right Opinion leaders 17% 17 10 18 11 15 12 34% 3.79 • [CONTROL/CHOICE] Nationwide Center-Right 13% 14 17 15 14 19 17 24% 4.15 Center-Right Opinion leaders 11% 13 18 14 12 16 16 24% 4.15 SPLIT D] [ECONOMY–ALL AMERICANS] 10 11 15 15 13 16 17 24% 4.21 Center-Right Opinion leaders 9% 16 13 10 18 14 21 25% 4.36 • [SAFE FOR LAND] Nationwide Center-Right 10% 12 13 14 16 17 18 22% 4.38 • [SAFE FOR LAND] Nationwide Cen	Center-Right	17%	15	12	14	14		16	32%	3.92
Nationwide Center-Right Center-Right Opinion leaders 11% 15 15 14 19 12 17 15 24% 4.18 Opinion leaders 17% 17 10 18 11 15 12 34% 3.79 ICONTROL/CHOICE] Nationwide 11% 13 18 14 12 16 16 24% 4.15 Center-Right 13% 14 17 15 14 14 13 27% 3.97 Opinion leaders 11% 11 13 14 14 19 17 23% 4.33 ISPLIT D] [ECONOMY-ALL AMERICANS] Nationwide 13% 11 15 15 13 16 17 24% 4.21 Center-Right 12% 16 9 15 17 16 16 28% 4.20 Opinion leaders 12% 16 13 10 18 14 21 25% 4.36 ISPLIT FOR LAND] Nationwide 10% 12 13 14 16 17 18 22% 4.36 Nationwide Center-Right 9% 9 13 18 18 16 17 18 22% 4.44					13	12				
Nationwide Center-Right Center-Right Opinion leaders 11% 15 14 19 12 17 15 24% 4.18 Opinion leaders 17% 17 10 18 11 15 12 34% 3.79 ICONTROL/CHOICE] Nationwide 11% 13 18 14 12 16 16 22% 4.15 Center-Right Opinion leaders 11% 11 13 14 14 19 17 23% 4.33 Image: Split District Center-Right Opinion leaders 11% 11 15 15 15 13 16 17 24% 4.21 Nationwide 13% 11 15 15 15 13 16 17 24% 4.21 Center-Right Opinion leaders 12% 16 9 15 17 16 16 28% 4.20 Opinion leaders 9% 16 13 10 18 14 21 25% 4.36 Isaffer FOR LAND] Nationwide Center-Right 9% 9 13 18 18 16 17 18 22% 4.38	ISPLIT C1 [ECONOMY-ALL KINDS]									
Center-Right Opinion leaders 8% 15 14 19 12 17 15 15 24% 3.79 • [CONTROL/CHOICE]			16	14	14	13	16	17	27%	4 14
• [CONTROL/CHOICE]										
Nationwide Center-Right Center-Right Opinion leaders 11% 13 18 14 12 16 16 16 24% 4.15 4.15 14 14 14 13 27% 3.97 Opinion leaders 11% 11 13 14 14 19 17 17 23% 4.33 • [SPLIT D] [ECONOMY-ALL AMERICANS]										
Nationwide Center-Right Center-Right Opinion leaders 11% 13 18 14 12 16 16 16 24% 4.15 4.15 14 14 14 13 27% 3.97 Opinion leaders 11% 11 13 14 14 19 17 17 23% 4.33 • [SPLIT D] [ECONOMY-ALL AMERICANS]	• [CONTROL/CHOICE]									
Center-Right Opinion leaders 13% 14 14 17 15 14 14 19 13 27% 23% 3.97 23% Opinion leaders 11% 11 13 14 14 19 17 23% 4.33 • [SPLIT D] [ECONOMY-ALL AMERICANS]			13	18	14	12	16	16	24%	4.15
Opinion leaders 11% 11 13 14 14 19 17 23% 4.33 ● [SPLIT D] [ECONOMY-ALL AMERICANS]				17	15	14	14			3.97
Nationwide 13% 11 15 15 13 16 17 24% 4.21 Center-Right 12% 16 9 15 17 16 16 28% 4.20 Opinion leaders 9% 16 13 10 18 14 21 25% 4.36 ● [SAFE FOR LAND]										
Nationwide 13% 11 15 15 13 16 17 24% 4.21 Center-Right 12% 16 9 15 17 16 16 28% 4.20 Opinion leaders 9% 16 13 10 18 14 21 25% 4.36 ● [SAFE FOR LAND]	• ISPLIT DI IECONOMY-ALL AMERICANSI									
Center-Right Opinion leaders 12% 16 9 15 17 16 16 16 28% 4.20 ● [SAFE FOR LAND] Nationwide Center-Right 10% 12 13 14 16 17 18 22% 4.38 LAND] 10% 12 13 18 18 16 17 18% 4.44			11	15	15	13	16	17	24%	4.21
Opinion leaders 9% 16 13 10 18 14 21 25% 4.36 ● [SAFE FOR LAND] Nationwide Center-Right 10% 12 13 14 16 17 18 22% 4.38 Center-Right 9% 9 13 18 18 16 17 18% 4.44										
Nationwide 10% 12 13 14 16 17 18 22% 4.38 Center-Right 9% 9 13 18 16 17 18% 4.44										
Nationwide 10% 12 13 14 16 17 18 22% 4.38 Center-Right 9% 9 13 18 16 17 18% 4.44	• [SAFE FOR LAND]									
Center-Right 9% 9 13 18 18 16 17 18% 4.44			12	13	14	16	17	18	22%	4.38
	•					18				

B5. Sometimes in surveys like these, people change their mind when they read more information and sometimes, they don't. So, now that you've read some of this information, please once again indicate how much you agree with each of the following statements on a scale from 0 to 10, where "0" is "disagree completely" and "10" is "agree completely." If you aren't sure, please choose 5.

	AGREE			DISA	GREE		NET	
	Completely (9-10)	Somewhat (6-8)	Neutral (5)	Somewhat (2-4)	Completely (0-1)	AGREE	DISAGREE	MEAN
 Increasing our use of solar power 								
would reduce harmful air pollution.								
Nationwide	50%	33	9	5	4	82%	9	7.78
Center-Right	44%	35	12	6	5	78%	10	7.47
Opinion leaders	56%	34	5	2	2	90%	4	8.33
Į.			l	l .				

B5. Sometimes in surveys like these, people change their mind when they read more information and sometimes, they don't. So, now that you've read some of this information, please once again indicate how much you agree with each of the following statements on a scale from 0 to 10, where "0" is "disagree completely" and "10" is "agree completely." If you aren't sure, please choose 5.

_	AGF	REE	_	DISA	GREE		NET	
	Completely (9-10)	Somewhat (6-8)	Neutral (5)	Somewhat (2-4)	Completely (0-1)	AGREE	DISAGREE	MEAN
[SPLIT B] I have a favorable view of solar energy								
Nationwide Center-Right Opinion leaders	50% 44% 54%	31 30 38	10 14 4	4 6 3	5 5 2	81% 74% 91%	9 12 5	7.78 7.41 8.32
Solar power is good for America's economy								
Nationwide Center-Right Opinion leaders	48% 41% 53%	32 33 37	10 15 4	4 6 2	5 5 3	81% 74% 91%	9 10 5	7.68 7.35 8.18
[SPLIT B] It is important that we develop a robust domestic solar manufacturing industry in America	400/	05		_	,	00%	40	7.00
Nationwide Center-Right Opinion leaders	46% 40% 55%	35 38 37	9 12 3	5 6 2	4 5 3	82% 77% 92%	10 11 5	7.66 7.32 8.21
My electric utility should get more of its electricity from solar power Nationwide Capter Birkt	49% 42%	28 30	13 16	5	5	77% 73%	10	7.62 7.28
Center-Right Opinion leaders	47%	42	4	8 5	4 2	89%	12 6	8.00
 Increasing our use of solar power would make us less dependent on foreign dictators 								
Nationwide Center-Right Opinion leaders	49% 41% 55%	30 33 34	11 12 4	4 7 4	6 6 3	79% 75% 89%	10 13 7	7.60 7.23 8.19
[SPLIT A] I have a favorable view of the solar industry								
Nationwide Center-Right Opinion leaders	47% 37% 51%	30 36 36	13 15 8	4 6 3	6 6 2	77% 73% 87%	10 13 5	7.53 7.06 8.04
Our government should be doing more to encourage the use of solar power								
Nationwide Center-Right Opinion leaders	47% 40% 51%	31 29 37	10 15 4	5 8 4	7 8 3	78% 69% 88%	12 16 8	7.51 6.99 8.07

B5. Sometimes in surveys like these, people change their mind when they read more information and sometimes, they don't. So, now that you've read some of this information, please once again indicate how much you agree with each of the following statements on a scale from 0 to 10, where "0" is "disagree completely" and "10" is "agree completely." If you aren't sure, please choose 5.

	AGREE		_	DISA	GREE	NET		
	Completely (9-10)	Somewhat (6-8)	Neutral (5)	Somewhat (2-4)	Completely (0-1)	AGREE	DISAGREE	MEAN
• [SPLIT A] Congress should pass legislation to encourage more manufacturing of solar equipment here in America								
Nationwide Center-Right Opinion leaders	46% 38% 53%	29 33 34	14 16 6	5 6 3	6 7 4	75% 71% 87%	11 13 7	7.49 7.13 7.98
Increasing our use of solar power would help address climate change								
Nationwide Center-Right Opinion leaders	49% 40% 55%	27 30 31	11 15 5	5 6 5	7 9 3	76% 70% 86%	12 15 9	7.47 6.96 8.07
[SPLIT A] Solar power creates good-paying jobs	1404			_	_			
Nationwide Center-Right Opinion leaders	44% 36% 48%	32 34 41	13 19 7	5 6 3	5 4 2	77% 70% 89%	10 10 4	7.44 7.08 7.99
[SPLIT B] Solar power creates good-paying jobs for people without college degrees	43%	34	11	7	5	77%	11	7.42
Center-Right Opinion leaders	34% 49%	38 42	16 6	8 1	4 2	72% 91%	12 4	7.09 8.18
I would support the construction of a solar farm near my own community								
Nationwide Center-Right Opinion leaders	46% 38% 50%	31 33 36	11 14 5	6 8 4	7 7 5	76% 71% 86%	13 15 9	7.41 7.01 7.90
Solar power is affordable Nationwide Center-Right Opinion leaders	34% 27% 39%	36 34 42	14 19 8	9 13 5	7 7 5	70% 61% 81%	16 20 10	6.92 6.41 7.47
I am interested in installing solar panels on my home								
Nationwide Center-Right Opinion leaders	38% 32% 46%	28 31 34	17 19 9	6 8 5	10 11 6	66% 62% 80%	17 18 11	6.77 6.47 7.57

B6. Below are some statements from opponents of solar power. For each statement, please indicate how convincing the statement is as a reason to OPPOSE policies that would encourage the use of more solar power in the United States on a scale from 0 to 10, where "0" is "not convincing at all" and "10" is "very convincing."

	COI	NVINCING		NOT CON	VINCING	NE	ΕT	
	Very (9-10)	Somewhat (6-8)	Neutral (5)	Not that (2-4)	Not at <u>all (0-1)</u>	CONVINCING	NOT CONVINCING	MEAN
• [TOXIC TRASH] Solar panels may sound clean, but they are complex pieces of technology that become big, toxic, pieces of waste at the end of their lives. By 2050, up to 78 million metric tons of solar panels will have reached the end of their lives. And because these panels contain toxic materials like lead and cadmium that can leach out as they break down, putting them in landfills means new environmental hazards and pollution across America. Nationwide Center-Right	30% 29%	(3-6) 37 36	<u>19</u> 15 18	12 12	6 5	66% 65%	18 17	6.64 6.62
Opinion leaders	30%	43	8	14	4	73%	18	6.91
• [MINERALS] Although solar power may produce clean energy, the process of building the panels is anything but. In order to build solar panels, pounds of minerals and raw material have to be extracted from the earth - a dirty and pollution-creating process. In fact, compared with a natural gas power plant, solar power requires at least 10 times as many total tons of raw materials mined, moved, and converted into machines to deliver the same quantity of energy.								
Nationwide Center-Right	27% 28%	38 41	18 17	10 9	7 6	65% 68%	17 15	6.55 6.63
• [FORCED LABOR] Extracting the materials necessary for solar panel production is far too often linked with human rights abuses and forced labor in the developing world. In fact, many of the companies mining the minerals essential for solar panels have faced allegations of abuse. And China, the leading exporter of solar components, has been able to gain global dominance in the market through the use of forced labor among the country's Uyghur Muslim minority.	30%	41	12	11	5	72%	16	6.82
Nationwide Center-Right Opinion leaders	26% 24% 28%	35 36 40	18 21 11	14 13 16	7 7 6	62% 60% 68%	20 19 21	6.40 6.28 6.63

B6. Below are some statements from opponents of solar power. For each statement, please indicate how convincing the statement is as a reason to OPPOSE policies that would encourage the use of more solar power in the United States on a scale from 0 to 10, where "0" is "not convincing at all" and "10" is "very convincing."

	CON	IVINCING		NOT CONVINCING NET				
	Very (9-10)	Somewhat (6-8)	Neutral (<u>5)</u>	Not that <u>(2-4)</u>	Not at <u>all (0-1)</u>	CONVINCING	NOT CONVINCING	MEAN
[INSUFFICIENT/UNRELIABLE] When the sun doesn't shine, solar power doesn't work it's as simple as that. While solar may be a solution for the sunny and warm parts of the country, it's not a viable option for most of the Northeast or Northwest, or anywhere that doesn't have large amounts of land available to cover in enormous panels. And relying on unreliable solar panels will leave us at risk of regular blackouts or the loss of power and heat in cold winter months	26% 27% 31%	36 39 39	15 15 9	14 12 11	8 7 10	63% 66% 70%	22 19 21	6.35 6.47 6.58
• [LAND USE] Building solar power on the scale needed to have a positive environmental impact would take up millions of square miles of land - land that could have other uses, is currently beautiful, pristine American farmland, or southwestern deserts that are home to millions of plant and animal species. Large scale solar farms are an eyesore that take up too much space to collect too little energy.								
Nationwide Center-Right Opinion leaders	25% 25% 26%	35 35 40	16 17 11	16 15 15	9 8 8	60% 60% 67%	25 23 23	6.19 6.28 6.57

Q56. Of the things you just read, what were the one or two most convincing reasons to oppose policies that would encourage the use of more solar power in the United States. Please be specific.

Nationwide:

environment china
mining needwaste save good
areas life energy sun clean oppose
pollution energy sun clean oppose
farms land power use bad toxic powerk using
production materials better money amount none building people
parts time convincing

Opinion leaders:



B7. And once again, now that you've read more information, please once again indicate how much you agree with each of the following statements on a scale from 0 to 10, where "0" is "disagree completely" and "10" is "agree completely." If you aren't sure, please choose 5.

	AGF	REE	-	DISA	GREE	NET		_
	Completely (9-10)	Somewhat (6-8)	Neutral (<u>5)</u>	Somewhat <u>(2-4)</u>	Completely (0-1)	AGREE	DISAGREE	MEAN
 Increasing our use of solar power would make us less dependent on foreign dictators 								
Nationwide Center-Right Opinion leaders	42% 35% 53%	33 33 35	12 16 4	4 7 4	9 9 4	75% 67% 87%	13 16 9	7.23 6.78 7.99
I have a favorable view of the solar industry								
Nationwide Center-Right Opinion leaders	41% 32% 47%	32 31 38	15 20 8	6 8 5	7 8 3	73% 63% 85%	13 16 7	7.18 6.61 7.91
Our government should be doing more to encourage the use of solar power								
Nationwide Center-Right Opinion leaders	40% 31% 48%	33 32 37	14 18 5	5 8 5	9 11 4	73% 63% 85%	14 19 9	7.12 6.46 7.88
I would support the construction of a solar farm near my own community								
Nationwide Center-Right Opinion leaders	39% 30% 45%	32 29 37	13 19 5	6 11 7	9 10 6	71% 59% 83%	15 22 13	6.97 6.24 7.55

B7. And once again, now that you've read more information, please once again indicate how much you agree with each of the following statements on a scale from 0 to 10, where "0" is "disagree completely" and "10" is "agree completely." If you aren't sure, please choose 5.

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·	AGH	KEE	•	DISA	GREE	_	NEI	_
	Completely (9-10)	Somewhat (6-8)	Neutral (5)	Somewhat <u>(2-4)</u>	Completely (0-1)	AGREE	DISAGREE	MEAN
I am interested in installing solar panels on my home								
Nationwide	34%	27	19	9	11	61%	21	6.44
Center-Right	28%	28	20	10	14	56%	24	6.05
Opinion leaders	42%	37	8	6	6	79%	12	7.37

Q62. As you may know, the U.S. Department of Commerce is considering tariffs on solar panels and other components imported from Cambodia, Thailand, Malaysia and Vietnam. Just based on what you know, do you support or oppose these proposed tariffs on solar panels and other components?

	<u>Nationwide</u>	Center-Right	Opinion leaders
Strongly support	20%	12%	24%
Somewhat support	25	28	21
Somewhat oppose	15	15	20
Strongly oppose		6	15
Don't know enough to say		38	20
SUPPORT (NET)	46% 24	41 21	45 35

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Now please read these two statements from supporters and opponents of these new tariffs on solar panels and other components and then answer a few more questions.

Opponents of these tariffs say that we must add American manufacturing, but these tariffs aren't the right way to do that. These tariffs will raise prices on consumers, who are already dealing with inflation. Moreover, they could choke off the supply of panels and components to American solar installers and could put a hold on billions of dollars of investment in clean energy at a time when climate change demands immediate action. That would harm a growing industry that has the potential to create a million good American jobs. Instead of this short-sighted approach, we should invest in the American solar manufacturing industry so that we are building these components here in America.

Supporters of these tariffs say that they are the only way to keep American solar manufacturers competitive and stop China's use of forced labor that gives them an unfair advantage over American companies. China has used forced labor to gain dominance of the global market and flood the U.S. market with solar components at prices that American manufacturers can't compete with, while evading existing tariffs on Chinese equipment by routing them through these countries – putting many American companies at risk of folding. We need these tariffs to level the playing field for American companies and uphold our values in the face of hostile foreign powers like China.

Q63. Now that you've read more information, once again, do you support or oppose these proposed new tariffs on solar panels and other components?

	<u>Nationwide</u>	<u>Center-Right</u>	<u>Opinion</u> leaders
Strongly support	20%	13%	25%
Somewhat support	33	37	31
Somewhat oppose	18	21	26
Strongly oppose	10	10	12
Don't know enough to say	18	19	7
SUPPORT (NET)	53%	50	55
OPPOSE (NET)	29	31	37

The following questions are for statistical purposes only.

Q64. Do you know anyone who works in the solar power industry? Please			<u>Natio</u>		Center-Right	Opinion leaders 3%
select all that apply.				4% 1	2 /0 1	2
	Yes, a friend			2	2	3
	Yes, someone else.			2	1	2
	No			92	95	91
	YES (NET)			8%	5	9
Q65. Do you have rooftop solar panels on your	home?					
		<u>Nationwide</u>	Center-Right	<u>Opinion</u> <u>leaders</u>	<u>Nationwide</u> 2018	<u>Opinion</u> <u>leaders 2018</u>
Yes		8%	5%	16%	5%	9%
No		92	95	84	95	91
Q66. Do you have any friends or family outside	of your household	d who own roo <u>Nationwide</u>	oftop solar panels <u>Center-Right</u>	s on their hom <u>Opinion</u> leaders	ne? <u>Nationwide</u> 2018	Opinion leaders 2018
Yes		30%	23%	<u>1eauers</u> 44%	23%	37%
No		70	77	56	77	63
Q65T. Solar Panel Summary				<u>Nationwide</u>	Center-Right	Opinion leaders
	Have rooftop solar			8%	5%	16%
	Don't have rooftop s			23	19	32
	Don't have or know	anyone with roof	ftop solar	68	76	53
D100. What is your gender?				<u>Nationwide</u>	Center-Right	Opinion leaders
	A man			47%	47%	55%
	A woman			52	52	45
	Self-describe			1	1	-
DAGE. What is your age?				<u>Nationwide</u>	Center-Right	Opinion leaders
	18-29			18%	17%	11%
	30-44			25	28	33
	45-54			15	18	20
	55-64			17	17	23
	65+			24	21	14
E1. On average, how many days a				<u>Nationwide</u>	Center-Right	Opinion leaders
week do you watch local or national	0			6%	7%	-
news on TV, listen to news on the	1			4	5	-
radio, look at news on the internet, or	2			7	10	-
read a newspaper either a paper or	3			9	7	-
online version?	4			7	7	-
	5			13	15	22
				7 47	/ /2	13 65
	7			47	42	65

E2. How closely would you say you		<u>Nationwide</u>	Center-Right	Opinion leaders
follow news and current events about	0	2%	4%	-
government and public affairs?	1	2	3	_
Please rate yourself using a scale	2	3	3	_
from zero to ten on which a "10"	3	3	3	_
	4	3	5	_
means you follow news and current	5	8	12	_
events about government and public	6	10	9	
affairs very closely and a "0" means	7	15	17	-
you do not follow news and current	8	21	20	34
•	9	15	11	31
events about government and public		18	13	35
affairs closely at all.	10	10	13	33
	MEAN	7.11	6.63	9.00
D102. What is the highest grade of school or level of education you		<u>Nationwide</u>	Center-Right	Opinion leaders
completed	Did not complete high school	1%	2%	-
completed	Graduated high school	25	25	-
	Attended technical/vocational school	5	4	-
	Attended some college but no degree	22	25	8
	Graduated two-year college with Associate's degree	11	12	9
	Graduated four-year college with Bachelor's degree Obtained Master's, PhD, or other professional degree	23	23	43
	(MD, DMD, etc.)	13	10	40
D105. Thinking about politics, do you generally think of yourself as:		<u>Nationwide</u>	Center-Right	Opinion leaders
gonorany amin' or youroon ao.	Very liberal	13%	1%	21%
	Somewhat liberal	19	7	17
	Moderate	33	51	36
	Somewhat conservative	18	33	13
	Very conservative	16	7	13
	LIBERAL (NET)	32%	8	38
	CONSERVATIVE (NET)	35	41	26
D108. What is your current employment status?		<u>Nationwide</u>	Center-Right	Opinion leaders
omproyment states.	Employed Full-Time	40%	37%	81%
	Employed Part-Time	8	9	3
	Self-employed/Own a company	6	6	16
	Unemployed	9	13	-
	Retired	27	25	-
	Student	3	2	-
	Homemaker	7	7	-
D142. Do you own or rent the house or apartment where you live?		<u>Nationwide</u>	Center-Right	Opinion leaders
- p	Own	64%	62%	88%
	Rent	33	36	12
	Other	3	2	-

DRACE. To ensure we have a representative sample, please indicate your race. [IF BLACK/WHITE/OTHER] Do you consider yourself a Hispanic, Latino, or Spanish-speaking American?	Black/African-American White/Caucasian Hispanic/Latino Asian American Indian/Native Alaskan Native Hawaiian/Pacific Islander Other	10 4 *	7% 73 12 5 1 - 2	Opinion leaders 6% 78 5 9 1
REGION. What state do you live in?	Northeast	18% 22 38 22	Center-Right 16% 22 38 24	Opinion leaders 26% 20 32 23
VH20. Finally, thinking back, in the November 2020 general election for President, did you vote for Democrat Joe Biden, for Republican Donald Trump, for someone else, or did you not vote in that election?	Voted for Democrat Joe Biden Voted for Republican Donald Trump Voted for someone else Did not vote		Center-Right 19% 62 4 15	Opinion leaders 64% 32 1 3
D900. And, for statistical purposes only, what would you say is your total annual family income before taxes?	Less than \$30,000 \$30,000 - \$49,999 \$50,000 - \$59,999 \$60,000 - \$74,999 \$75,000 - \$99,999 \$150,000 - \$149,999 \$200,000 and above	10 11 11 19	29% 21 9 13 8 14 2	Opinion leaders 7 11 12 24 14 32